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## NEW CONSTRUCTION INDUSTRY REPORT SHOWS PROCUREMENT DRIVES INNOVATION

**VICTORIA BC–** The British Columbia Construction Association (BCCA) has published a follow-up to its Innovation Report (February 2016), which revealed BC's construction sector lags behind other jurisdictions when it comes to innovation. The new report is called "Procuring Innovation" and lays out the case for the sector to recognize the procurement process as the key for driving innovative projects and sector development.

"The culture of lowest bid does not drive innovation in our industry," observes Chris Atchison, President of the BCCA. "Margins are tight and businesses have to operate profitably, yet if we don't innovate we're in danger of undermining our collective ability to compete. The sector has to introduce whole-life value to the process."

The "Procuring Innovation" report acts as a comprehensive overview of the types and methods of procuring construction services, assesses emerging procurement practices being developed elsewhere, and offers recommendations for different approaches based on the unique circumstances of the project.

"We hope readers will gain a new sense of the key role that the approach to procurement plays in setting the foundation for a project," says report author Helen Goodland of Brantwood Consulting. "There are tremendous benefits to incorporating new technologies, processes and solutions into construction projects, but innovation has to be championed by clients and owners who are committed to achieving the best value for their project."

The report is intended to offer owners and clients best practice examples, and help architecture, engineering and construction firms set up their competitive response processes, so they can bring their best to projects that push technical and logistical boundaries.

Using mass timber as a case study, the authors demonstrate how the procurement process can be best deployed to accommodate project specific R&D, allow for new technologies and processes, and encourage project team creativity.

A full copy of the Construction Innovation Project Report can be downloaded at <u>www.bccassn.com</u>.